

# » FIREARM INDUSTRY INSURANCE

**Firearm-related businesses** can be a tricky endeavor for most insurance companies and agents. This is not the case with Beehive Insurance Agency. We have strategic partnerships with the best markets available for any firearm related business. Whether you are a dealer, manufacturer, distributor, shooting range or any related industry, we can tailor a program to fit your needs.

## COVERAGE ADVANTAGES\*

- » Full liability limits for gunsmithing operations
- » General Liability, Property, Inland Marine, Commercial Auto, and Workers Compensation coverage available
- » Business Income and Extra Expense coverage
- » Coverage for Shooting Ranges, Guided Hunting and Fishing, and Kayak/Canoe Rentals
- » Special Events coverage available for activities such as fishing contests, archery and hunting classes, trade shows, etc.
- » Professional Liability for firearms instructors
- » Additional coverages available: Cyber Security, Directors & Officers Liability, Employment Practices Liability, Fiduciary Liability, and Crime
- » Interest-free installments available for premiums over \$2,000

\*Actual coverage offered may vary. Coverage is dependent on underwriter review and approval. Policy language will govern all final coverage.



## WHO WE COVER

- » Small to Large Retail Gun Stores
- » Shooting Ranges (Indoor & Outdoor)
- » Gunsmithing
- » Firearms and Ammunition Manufacturers
- » Importers and Wholesale Distributors
- » Online Retailers
- » Guided Hunting

» [BEEHIVEINSURANCE.COM](http://BEEHIVEINSURANCE.COM)



## WHY BEEHIVE?

- » Over 50 years in business and one of the top agencies in Utah
- » Expert knowledge of the gun industry and related coverage issues
- » Access to top carriers with specialized programs for those in the firearm industry
- » Full service agency to handle all lines of insurance from General Liability to Work Comp, to Individual and Group Health Insurance, and everything in between
- » An exclusive suite of value added services including:
  - » Access to HR360.com
  - » Access to BizAssure
  - » Background Screening Services
  - » Payroll Services
  - » Workers Comp Cost Control Resources
  - » Retirement Planning
  - » And Much More

## TESTIMONIALS

“Kent is hands down the best insurance agent in the business. He is genuinely concerned with the success of our business and is consistently proactive in advising us with the best products for our specific needs. You won't find a better agent. Period.”

**JOSH MERCER**  
CFO, SilencerCo

“Before working with Kent, securing coverage for our company had always been a challenge. Kent, with his knowledge of guns and the gun industry, combined with his insurance expertise, has made the process much less challenging. He is able to talk to the insurance companies so they understand what we do, and in turn they are willing to write our coverage. In fact, Kent was able to get a carrier that had previously turned us down to reconsider, and eventually write our policy. We value our relationship with Kent.”

**DAVE VOGEL**  
Owner, Impact Guns

“Kent has done an excellent job providing insurance coverage for several of the companies I am involved with. His knowledge and service are right up there with the best. I have worked with several agents over the years and I would rank Kent at the top of my list. I would be very confident in recommending his services to anyone needing insurance coverage.”

**JOHN MAYNARD**  
The Gun Vault



## » KENT JOSEPHSON

Senior Account Executive | Firearm Industry Specialist  
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Beehive Insurance's firearm insurance specialist, Kent Josephson, began his insurance career in 1979. Kent is an NRA life member and has been an active firearm collector and recreational shooter for over 40 years. As such, he fully understands what you do and the struggles many businesses in this industry face, which is extremely valuable when choosing the right insurance partner for your company.

Kent is committed to keeping up to date on the changes in the industry. Whether it is new products on the market or new laws passed by the BATFE, he is happy to discuss the issues and answer any questions you have that would impact your insurance plan.



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